



REPORT TO COUNCIL

To: **Mayor and Councillors**

Subject: Fire Rescue Service Apparatus Replacement

File #: [Required]

Doc #:

From: Scott Kennedy
Fire Chief

Date: May 8, 2023

RECOMMENDATION:

THAT City Council approve the purchase of two new fire apparatus from Safetek Profire Fire Trucks for the replacement of Engine 12 in the amount of \$1,762,056.23 and the replacement of Rescue 1 in the amount of \$737,525.61.

PURPOSE:

The purpose of the report is outlining the recommendations to replace two fire apparatus, Engine 12 and Rescue 1 with two new apparatus from Safetek Profire using Sourcewell Vendor Contract 113021-RVG-4 for a Smeal/Spartan Fire Apparatus and Sourcewell Vendor Contract #113021-RVG-1 for the E-one mini pumper.

POLICY:

FN-12 Purchasing Policy

COMMENTS/ANALYSIS:

Through the City's association with Canoe Procurement Group of Canada, (Sourcewell) a proposal was received from Safetek Profire to supply the department with a new 2024 Spartan Gladiator Fire Pumper to replace the 2001 Spartan Fire Pumper currently used by the department. Safetek Profire Fire Trucks also submitted a proposal to supply the department with a 2023 E-one, mini pumper to replace a 1996 International Rescue truck.

Canoe is a not-for-profit organization that has aggregated the buying power across Canada. Canoe is a partnership of like-minded associations that provide preferential pricing on trade-compliant products and services that leverage the collective buying power of all involved (5,000+ members). Canoe allows members to save time on the procurement process as they have gone to RFP on behalf of their current and potential members. The contracts the City is utilizing for these (2) fire apparatus purchases are through Spartan (113021-RVG-4) and E-one (113021-RVG-1). These are multinational contracts and are considered standing offers under the trade agreements. The Canoe procurement process runs the same way as any local government, it is fair, transparent, and non-discriminatory.

Safetek Profire was selected through the Canoe process as they were able to provide the department with a pumper truck of the same manufacturer as our three other apparatus. Safetek Profire is a local company (Abbotsford) and this is a benefit to the department for after purchase service and warranty work. LCFRS currently has Safetek Profire perform service on other apparatus in our fleet.

The costs associated with each apparatus includes optional listed equipment that the department feels is necessary to have installed at the time of construction, by the apparatus manufacturer. This process will provide for a more efficient apparatus construction process as well as ensure the equipment warranty will be recognized by not only the equipment manufacturer, but the apparatus manufacturer, Safetek Profire.

BUDGET IMPLICATIONS:

The cost of the E-one mini pumper, \$737,525.61, falls within the budgeted amount of \$856,000.

The Spartan Gladiator Pumper is \$1,762,056.23 which is \$162,056.23 over the budgeted amount of \$1,600,000. The higher cost is a reflection of the significant increase in costs in this type of apparatus manufacturing, reduced competition in the market, and the low Canadian dollar which has affected all fire apparatus manufacturers. Additional funds of approximately \$198,000 (over cost amount plus small contingency fund) could be allocated from other existing fire department budget lines. This would include the \$118,475.00 not spent out of Rescue 1 replacement capital budget fund, as well as an additional \$80,000 from a fire department capital apparatus replacement fund.

ALTERNATIVES:

Council does not approve the replacement of Engine 12 and Rescue 1. This may lead to higher maintenance costs of existing equipment due to age of apparatus.

Respectfully Submitted,



Scott Kennedy
Fire Chief

Attachments:

1. Spartan ER Rear Mount Pumper 2023
2. E-one Mini Pumper 2023

CHIEF ADMINISTRATIVE OFFICER'S COMMENTS:

I support the recommendation.



Francis Cheung, P. Eng.
Chief Administrative Officer